



COMMONWEALTH of VIRGINIA

Office of the Governor

Timothy M. Kaine  
Governor

April 2, 2007

Ms. Geetanjali Bhushan  
U.S. India Business Alliance  
1010 Vermont Avenue, NW  
Suite 816  
Washington, DC 20005

Dear Ms. Bhushan:

On behalf of the Commonwealth of Virginia, I thank you and the USIBA for the invaluable support that you have offered to [redacted] by arranging meetings for its representative, Mr. Richard Mendel, with a number of high level Indian government officials.

[redacted] is one of Virginia's highly valued corporate citizens, and it will be participating in the upcoming Trade Mission to India that I will be leading during the week of April 23-27, 2007. I am appreciative of your efforts to make its participation in the Trade Mission as successful as possible.

[redacted] Corporation is a wholly owned subsidiary of the Richmond, Virginia based [redacted] Corporation (NYSE: [redacted]) develops and manufactures petroleum additives that boost the performance of lubricants and fuels. [redacted] products help fuels burn cleaner, engines run smoother and machines last longer. 2006 sales revenue was approximately \$1.3 billion. [redacted] employs approximately 1,000 people worldwide, including 370 in Virginia. [redacted] world headquarters and R&D center are based in Richmond, Virginia.

[redacted] India business office is located in Mumbai. The company's 2006 sales revenue in India was approximately \$16 million. [redacted] has nearly doubled the number of employees in India, and has enjoyed a 25% growth rate in India over the last two years. Through your kind assistance, we hope that [redacted] will be able to expand its business, resulting in positive economic outcomes for Virginia and India.

I look forward to seeing you during my upcoming travels to India.

Sincerely,

Timothy M. Kaine

TMK:vk

- c: The Honorable Patrick O. Gottschalk, Secretary of Commerce and Trade  
Richard Mendel,  
Kimberly Weir, Virginia Economic Development Partnership.